Company Registration Number 05096482

Terra Nova Developments Limited

Report and Financial Statements

For the Year ended 31 March 2018

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COMPANY INFORMATION

| Directors | M. Harrison P. Bojar |
|--------------------|---|
| Company secretary | P. Elvy |
| Registered office | 2a Derwent Avenue Manchester M21 7QP |
| Web site | www.greatplaces.org.uk |
| Registered Numbers | Companies House No. 05096482 |
| External Auditors | BDO LLP 3 Hardman Street Spinningfields Manchester M3 3AT |
| Internal Auditors | PWC No 1 1 Hardman Square Manchester M3 3EB |
| Bankers | The Royal Bank of Scotland plc P.O. Box 356 38 Mosley Street Manchester M60 2BE |

TERRA NOVA DEVELOPMENTS LIMITED Year ended 31 March 2018 STRATEGIC REPORT

Principal Activities

The principal activity of the Company during the year was the undertaking of design and build construction contracts primarily for the development of residential property including the rehabilitation and conversion of existing properties. The company is registered under the Companies Act 2006.

Business Review

During the year, the company recorded a loss after interest and taxation of £2,541 (2017: profit of £58,721). The loss reflects a reduced level of income from development activity with the wider Great Places Housing Group. Development activity reduced because the majority of the developments undertaken were shared ownership which Great Places Housing Association ("GPHA") opts to develop directly. In respect of the year ended 31 March 2018 no gift aid payment was proposed or paid (2017: £45,000). A gift aid payment of £15,081 was paid in the year to GPHA in respect of the year ended 31 March 2017.

Key performance indicators and risks and uncertainties

Turnover and gross profit are the principal KPIs used by the directors to assess the performance of the business. The Company carries out the majority of its trading activity within the wider Great Places Housing Group. Therefore the principal risk is that this trading will cease. The directors do not have any concerns and are in regular communication with the Group to assess this. Further details of the principal risks and uncertainties impacting the Group are provided in the financial statements of Great Places Housing Group Limited.

BY ORDER OF THE BOARD

Phil Elvy Secretary 24th July 2018

TERRA NOVA DEVELOPMENTS LIMITED Year ended 31 March 2018 REPORT OF THE DIRECTORS

The directors present their report and the financial statements for the year ended 31 March 2018.

The Company's principal activities, business review, key performance indicators and risks and uncertainties are included in the Strategic Report on page 4.

Directors

Details of the directors are set out on page 3.

Employees

The company has no employees.

Statement of responsibilities of the directors

The directors are responsible for preparing the strategic report, the directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Financial statements are published on the company's website in accordance with legislation in the United Kingdom governing the preparation and dissemination of financial statements, which may vary from legislation in other jurisdictions. The maintenance and integrity of the company's website is the responsibility of the directors. The directors' responsibility also extends to the ongoing integrity of the financial statements contained therein.

REPORT OF THE DIRECTORS

Going concern

The directors have prepared these accounts on a going concern basis, which they believe is appropriate. This is because the approved business plan forecasts that surpluses will continue from 2017/18 onwards.

Auditors

The directors confirm that:

- in so far as each director is aware, there is no relevant audit information of which the company's auditors are unaware; and
- the directors have taken all steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

A resolution to re-appoint BDO LLP will be proposed at the AGM on 8 September 2018 in accordance with Section 487(2) of the Companies Act 2006.

BY ORDER OF THE BOARD

Phil Elvy Secretary 24th July 2018

Year ended 31 March 2018

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF TERRA NOVA DEVELOPMENTS LIMITED

We have audited the financial statements of Terra Nova Developments Limited for the year ended 31 March 2018 which comprise the Statement of Comprehensive Income, the Statement of Financial Position, the Statement of Changes in Equity and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 March 2018 and of its loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

Year ended 31 March 2018

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF TERRA NOVA DEVELOPMENTS LIMITED

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or the directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit;

Responsibilities of directors

As explained more fully in the directors' responsibilities statement set out on page 5, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Year ended 31 March 2018

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF TERRA NOVA DEVELOPMENTS LIMITED

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located at the Financial Reporting Council's website at: <u>https://www.frc.org.uk/auditorsresponsibilities</u>. This description forms part of our auditor's report.

Use of our report

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

BDO LLP

Hamid Ghafoor (Senior Statutory Auditor) For and on behalf of BDO LLP, Statutory Auditor Manchester

2/08/2018.

BDO LLP is a limited liability partnership registered in England and Wales (with registered number OC305127).

TERRA NOVA DEVELOPMENTS LIMITED Year ended 31 March 2018 STATEMENT OF COMPREHENSIVE INCOME

| | | 2018 | 2017 |
|---|------|-------------|--------------|
| | Note | £ | £ |
| Turnover | 2 | 1,088,057 | 14,195,454 |
| Cost of sales | | (1,080,494) | (14,097,541) |
| Gross profit | - | 7,563 | 97,913 |
| Administrative expenses | | (13,121) | (37,960) |
| Operating (loss) / profit | 3 | (5,558) | 59,953 |
| Interest receivable | 4 | 1 | 128 |
| (Loss)/profit on ordinary activities before taxation | - | (5,557) | 60,081 |
| Tax on (loss)/profit on ordinary activities | 5 | 3,016 | (1,360) |
| (Loss)/profit for the year and total comprehensive income | - | (2,541) | 58,721 |

All amounts derive wholly from continuing operations.

There are no other recognised gains and losses other than the results for the year.

The notes on pages 13 to 16 form part of these financial statements.

TERRA NOVA DEVELOPMENTS LIMITED Year ended 31 March 2018 STATEMENT OF FINANCIAL POSITION

| | | 2018 | 2017 |
|--|------|-----------|-----------|
| | Note | £ | £ |
| Current assets | | | |
| Stock and work in progress | 7 | 271,469 | 299,544 |
| Debtors | 8 | 152,080 | 371,564 |
| Cash at bank and in hand | | 58,933 | 5,000 |
| | - | 482,482 | 676,108 |
| Creditors: Amounts falling due within one year | 9 | (278,074) | (454,078) |
| Net current assets | - | 204,408 | 222,030 |
| Net assets | - | 204,408 | 222,030 |
| Capital and reserves | | | |
| Share capital | 10 | 1 | 1 |
| Revenue reserve | | 204,407 | 222,029 |
| Shareholder's funds | - | 204,408 | 222,030 |

The accompanying notes on pages 13 to 16 form part of these financial statements.

These financial statements were approved by the board of directors on 24th July 2018 and signed on its behalf by:

Metr 11-

M. Harrison Director Company No: 05096482

STATEMENT OF CHANGES IN EQUITY

| | Share Capital | Revenue Reserve | Total equity |
|---|------------------|--------------------|-----------------|
| | £ | £ | £ |
| Balance at 1 April 2017 | 1 | 222,029 | 222,030 |
| Loss for the year | - | (2,541) | (2,541) |
| Other comprehensive income for the year | - | - | - |
| Gift aid payment (note 6) | - | (15,081) | (15,081) |
| Balance at 31 March 2018 | 1 | 204,407 | 204,408 |

| | Share Capital £ | Revenue Reserve £ | Total equity £ |
|---|-----------------------|-------------------------|----------------------|
| Balance at 1 April 2016 | 1 | 217,063 | 217,064 |
| Profit for the year | - | 58,721 | 58,721 |
| Other comprehensive income for the year | - | - | - |
| Gift aid payment (note 6) | | (53,755) | (53,755) |
| Balance at 31 March 2017 | 1 | 222,029 | 222,030 |

NOTES TO THE FINANCIAL STATEMENTS

1. Legal status

The company is registered under the Companies Act 2006, is a company limited by share capital and is incorporated in the United Kingdom.

2. Accounting policies

Basis of accounting

The financial statements have been prepared in accordance with FRS 102 the Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland. The following principal accounting policies have been applied:

Disclosure exemptions

The company has taken advantage of the following disclosure exemptions in preparing these financial statements, as permitted by the FRS 102:

- the requirements of Section 3 Financial Statement Presentation paragraph 3.17(d);
- the requirements of Section 7 Statement of Cash Flows;
- the requirements of Section 11 Financial Instruments paragraphs 11.39 to 11.48a; and
- the requirements of Section 33 Related Party Disclosures paragraph 33.7.

This information is included in the consolidated financial statements of Great Places Housing Group Limited as at 31 March 2018 and these financial statements may be obtained from their registered office at 2a Derwent Avenue, Manchester, M21 7QP.

Turnover

Income is measured at the fair value of the consideration received or receivable. Turnover shown in the statement of comprehensive income represents amounts invoiced during the period. All turnover arises in the United Kingdom.

Work in progress

Work in progress is valued on the basis of direct costs plus attributable overheads based on normal level of activity. Provision is made for any foreseeable losses where appropriate. No element of profit is included in the valuation of work in progress.

Judgements in applying accounting policies and key sources of estimation uncertainty

Management do not consider there to be any significant judgements or estimation uncertainty due to the straight forward nature of the company's operations.

Year ended 31 March 2018

NOTES TO THE FINANCIAL STATEMENTS

3. Operating (loss)/profit

Operating (loss)/profit is arrived at after charging:

| | 2018 | 2017 |
|---|-------|-------|
| | £ | £ |
| Auditors' remuneration (excluding VAT): | | |
| for the audit of the financial statements | 3,800 | 3,700 |
| for other services relating to taxation | 4,753 | 2,790 |

The company has no employees (2017: none) and the directors received remuneration for their services to the company from Great Places Housing Group, the ultimate parent company of Terra Nova Developments Limited.

4. Interest receivable

| | 2018 | 2017 |
|--|------|------|
| | £ | £ |
| Interest receivable and similar income | 1 | 128 |

5. Corporation tax

The tax charge on the profit on ordinary activities for the year was as follows:

| | 2018 | 2017 |
|---|----------|----------|
| | £ | £ |
| UK Corporation tax charge for the year | - | 1,265 |
| Current tax adjustment in respect of prior years | (3,016) | 95 |
| Current tax (credit)/charge for the year | (3,016) | 1,360 |
| Factors affecting tax (credit)/charge for the period: | | |
| | 2018 | 2017 |
| | £ | £ |
| (Loss)/profit on ordinary activities before tax | (5,557) | 60,081 |
| Gift aid payment | (15,081) | (53,755) |
| (Loss)/profit subject to UK taxation | (20,638) | 6,326 |
| Tax on (loss)/profit on ordinary activities at standard rate of corporation tax rate in the UK of 19% (2017: 20%) | (3,921) | 1,265 |
| Tax losses not recognised | 3,921 | - |
| Adjustments in respect of prior years | (3,016) | 95 |
| | (3,016) | 1,360 |

TERRA NOVA DEVELOPMENTS LIMITED Year ended 31 March 2018 NOTES TO THE FINANCIAL STATEMENTS

6. Gift aid

| | 2018 | 2017 |
|------------------|--------|--------|
| | £ | £ |
| Gift aid payable | 15,081 | 53,755 |

No gift aid was proposed or paid in respect of the year ended 31 March 2018. This is due to losses in the period thereby reducing its liability to corporation tax for that year to £nil (2017: £1,265). In the year to March 2018 Terra Nova made a gift aid payment of £15,081 to reduce the corporation tax for the March 2017 year end.

7. Stock and work in progress

| | 2018 | 2017 |
|---|---------|---------|
| | £ | £ |
| Work in progress | 271,469 | 299,544 |
| 8. Debtors | | |
| | 2018 | 2017 |
| | £ | £ |
| Due from group undertakings | 126,400 | 350,599 |
| Other debtors | 25,680 | 20,965 |
| | 152,080 | 371,564 |
| 9. Creditors: amounts falling due within one year | | |
| | 2018 | 2017 |
| | £ | £ |
| Amounts owed to group undertakings | - | 11,730 |
| Trade creditors | - | 132,000 |
| Corporation tax | - | 3,016 |
| Accruals and deferred income | 278,074 | 307,332 |
| | 278,074 | 454,078 |
| 10. Share capital | | |
| | 2018 | 2017 |
| | £ | £ |
| Authorised shares capital | | |
| 1,000 Ordinary shares of £1 each | 1,000 | 1,000 |
| Allotted, called up and fully paid | No | £ |
| Ordinary shares of £1 each | 1 | 1 |
| | | |

TERRA NOVA DEVELOPMENTS LIMITED Year ended 31 March 2018 NOTES TO THE FINANCIAL STATEMENTS

11. Ultimate controlling party

The ultimate controlling party of the Company is Great Places Housing Group Limited ('Great Places'), which is a company registered under the Co-operative and Community Benefit Societies Act 2014 and a registered provider of social housing under the Housing Act.

The immediate parent company of Terra Nova Developments Limited is Great Places Housing Association, itself a subsidiary of Great Places, which is also a company registered under the Cooperative and Community Benefit Societies Act 2014.

No loans or guarantees were entered into by Terra Nova Developments Limited with any member of the group.

The consolidated accounts of Great Places Housing Group can be obtained from Great Places Housing Group Limited, 2a Derwent Avenue, Manchester, M21 7QP, or via its website at www.greatplaces.org.uk.